

The European Development Finance Institutions Management Company (EDFI MC) is hiring a

Fund Manager – EDFI AgriFI

Who we are:

EDFI Management Company (EDFI MC) is an *EU-funded hub* to manage **innovative development finance solutions**.

EDFI MC operates on behalf of 15 European Development Finance Institutions (*DFIs*) to offer financial services to **sustainable development projects** led by the private sector in **emerging and developing economies**. EDFI MC's product portfolio includes investment solutions, co-financing vehicles, and risk-sharing instruments. All these financing instruments are designed to contribute to the *Sustainable Development Goals* and the *Paris Climate Agreement*. Concomitantly, EDFI MC works in close operational cooperation with relevant DFIs and the EU throughout the investment process.

EDFI Management Company is a *multicultural* organization with over 40 employees located in Brussels. The staff consists of specialized investment professionals, relying on the support of various departments.

For more information, [visit www.edfimc.eu](http://www.edfimc.eu)

EDFI AgriFI is an EU-funded, blended finance facility that aims to unlock, accelerate and leverage investments in developing countries, focusing on smallholder's inclusiveness and agri-business medium, small and micro enterprises. AgriFI is an impact first fund (around 110 million euro), investing to make a difference, governed by additionality, and driven by impact.

Your mission:

Reporting to the CIO, the Fund Manager is responsible for implementing AgriFI's investment strategy, managing and coaching the investment team and representing AgriFI and EDFI MC. The Fund Manager will drive and co-ordinate the team's activities, supervise their analysis, due diligence and structuring, and participate in the contracting of AgriFI's investments, such in line with EDFI's strategy and vision.

Key responsibilities:

- Identify and evaluate investment opportunities based on AgriFI's mandate, its financial, social and environmental parameters, conduct thorough market and financial analysis and due diligence activities, and define and negotiate the terms of these opportunities.
- Prepare and present investment proposals to an external Investment Committee and possibly other stakeholders and lead the discussions with these counterparties.
- Engage and build relationships with a network of potential co-investors (DFIs, financial institutions, impact investors, etc.) and other relevant parties (EC representatives, EUD staff, etc.) to facilitate prospecting, exchange information, develop future business / mandates, and to promote EDFI MC.
- Draft operational reporting on the Facilities' performance and engage with EU stakeholders, presenting its achievements as well as preparing additional funding commitments to AgriFI.

- Train and guide the team members in order to ensure an adequate and well-allocated organization with skilled and motivated people. As such, you will be responsible for conducting the performance reviews of your team members and involved in the hiring of new team members.
- Monitor internal and external developments, continuously engage with clients and network with potential and relevant partners, stakeholders, financial institutions to build relationships, exchange information, build up knowledge in order to contribute to EDFIMC's growth and the visibility and positioning of AgriFI.

Required skills and experience:

The ideal candidate for the offered position offers the following qualifications:

- Proven experience managing a team of seasoned Investment Officer's.
- 10+ years of relevant work experience in an investment function at an (impact) investment fund, private equity fund, financial institution or corporate finance house.
- Relevant experience in SME debt financing is a must.
- Experience or high interest in the agricultural sector is a clear bonus.
- Master's degree in Business Administration, Economic or Finance, or equivalent in experience.
- Pro-active, analytical, entrepreneurial spirit, result-oriented
- Excellent networking, negotiating and communication skills (verbal and written)
- Fluent in English, any other language is a plus.
- Experience in developing country would be an asset.
- Willingness to travel: 10-20% of time
- Candidates must be in possession of a valid work permit for Belgium

What we offer:

- A dynamic and international environment in collaboration with passionate people
- An impactful work in direct contact with entrepreneurs and developing countries.
- A full-time employment contract with EDFI MC based in Brussels.
- Compensation in line with bilateral development finance institutions.
- Possibility of homeworking 2 days per week.

How to apply:

Send your CV and cover letter in English to Olivier Moyens through hr@edfimc.eu. The cover letter shall clearly outline your motivation and availability.

We thank all applicants for their interest, however only those candidates selected for interviews will be contacted.

The EDFI Management Company (EDFI MC) was established in 2016 on behalf of 15 European Development Finance Institutions (DFIs). Since 2021, EDFI MC is owned by nine EU pillar assessed DFIs and the EDFI Association in equal shares. EDFI MC delivers innovative development finance solutions that enable European DFIs, development banks and private sector investors to increase the scale and impact of their work. The company focuses on business models, technologies, and geographies where other investors have not been able to operate at the desired scale given their resources and investment criteria.